## RELIABLE & RESPONSIBLE

# 2017 ANNUAL REPORT











ANNUAL MEETING Saturday, March 24, 2018



## 2017 NOTICE OF ANNUAL MEETING

The Annual Meeting of Members of Oakdale Electric Cooperative will be held at 10:00 a.m., Saturday, March 24, 2018 at the Tomah High School Auditorium in Tomah, Wisconsin, with registration beginning at 9:00 a.m.

### Action will be taken on the following:

## ANNUAL MEETING OF MEMBERS SATURDAY, March 24, 2018 ■ 10:00 A.M. CALL TO ORDER

- 1. Reading of the notice of the Meeting and proof of the due publication of mailing thereof.
- 2. Reading of the unapproved minutes of last years meeting of the members and taking of necessary action thereon.
- 3. Presentation and consideration of, acting upon reports of officers, directors and committees.
- 4. Election of a Director from District #2, (Comprised of the Townships of Bear Bluff, Knapp, Lincoln, Scott, LaGrange and Byron) for a three-year term to fill the vacancy caused by the expiration of the term of James Van Wychen, 3365 Auger Road, Warrens, WI 54666.
- 5. Election of a Director from District #4, (Comprised of the Townships of Oakdale, Orange, Clearfield, Fountain and Lisbon) for a three-year term to fill the vacancy caused by the expiration of the term of Richard Barrett, W8376 Orange Road, New Lisbon, WI 53950.
- 6. Election of a Director from District #5, (Comprised of the Townships of Kingston, Cutler, Necedah, Germantown and Marion) for a three-year term to fill the vacancy caused by the expiration of the term of Martin Potter, N11569 County Road H, Camp Douglas, WI 54618.
- 7. Such other business, regular or special, which may come before said meeting.



## ANNUAL MEETING PROGRAM

## Saturday, March 24, 2018 Tomah High School, Tomah, WI

9:00 a.m.

Lunch

immediately

following

the meeting

**Registration of Members** 

10:00 a.m.

**Business Session** 

Meeting Called to Order - Robert Hess, Board President

Invocation

**Certification of Quorum Present** 

Approval of Program Agenda

Notice of Meeting and Proof of Mailing - Jonathan Williams, Secretary Approval of Minutes of Prior Meeting - Jonathan Williams, Secretary

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Treasurer's Report - Richard Barrett, Treasurer

President's Report - Robert Hess

General Manager's Report - Bruce Ardelt

Director Election Process - Attorney Thomas Zaremba

District #2

District #4

District #5

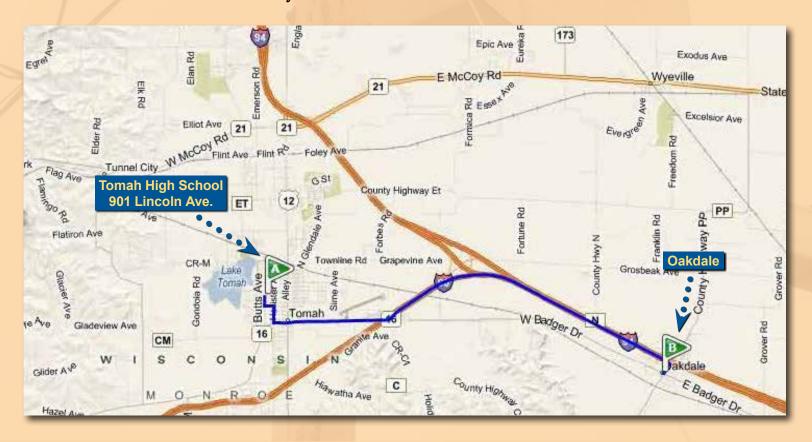
Guest Speaker - Brian Rude, Vice President, External & Member Relations at Dairyland Power Cooperative

**Any Other Business** 

Prize Drawings - \$100.00 credit applied to electric bill - 5 drawn

(Must be present to win)

Adjournment



# GENERAL MANAGER & BOARD PRESIDENT

## Oakdale delivers reliable, responsible, safe and sustainable power

Every morning you flip a switch in your home to turn on the lights. If you think about it, there are a lot of people working behind that switch to bring you safe, reliable power at competitive rates. Oakdale Electric Cooperative has 44 employees and seven directors who are part of the process. Our commitment to service excellence has not wavered in 83 years, and it will continue to stand mission driven as we forge ahead. Members can trust in our efforts to dutifully evaluate all aspects of the cooperative, and strive for improvements in efficiency, reliability, sustainability and safety. We are your local electric cooperative and pride ourselves on being your go-to for information, insight, and guidance.

The cooperative is conservative in its resource management; however, the spending of funds cannot always be avoided, whether it is planned or unplanned. This includes the purchasing of equipment upgrades. All equipment at the cooperative does have a shelf life, no matter if it is used outdoors by operations employees, or indoors by office personnel. We plan ahead extensively for major equipment purchases, which included the change out of all standard electric meters to more advanced smart meters this past year. An Advanced Meter Infrastructure (AMI) was implemented, which combines two-way communication with smart meters allowing for real-time electrical usage tracking. Smart meters improve accuracy, reliability, and efficiency, as well as provide members a better understanding of energy usage, by showing how habits and lifestyle can directly impact an electric bill.

The deployment project is currently halfway through the 3-year frame with 10,500 meters installed, and an additional 7,000 meters are scheduled for installation in 2018. Oakdale Electric opted to install all meters in-house, primarily in the off-peak construction period, with an average of 50-100 meters installed per day.

2017 was a busy construction year for your cooperative. We invested more than \$4.9 million in new construction, replacement of electric lines, 193 new service extensions, and member service upgrades. The 2018 capital budget calls for us to invest another \$5.1 million to improve our system.

A software conversion for the operations, accounting, and billing departments kept co-op employees exceptionally busy. Members saw the change firsthand when a new type of bill arrived in June, as well the implementation of SmartHub, the free online payment system. SmartHub provides members the options to set up recurring payments, view billing history, monitor usage, go paperless, and communicate directly with the co-op. Visit oakdalerec.com to sign up for SmartHub today.

The installation of a solar project was a major highlight for the cooperative. The SunnyOak Community Solar Garden officially came online in June, adjacent to a 1.5 MW utility-scale facility, located just south of the Whistling Wings substation on Highway 80 in Necedah. Oakdale Electric's partnership with Dairyland Power and SoCore Energy, a solar developer, allowed for the development of this local, clean energy producing facility.

SoCore Energy held a grand opening ceremony, which included small group tours, for members that purchased a solar subscription. Additional units are still available for purchase, and interested members are advised to contact the cooperative to learn more.

Maintaining financial strength and security is critical to Oakdale Electric's long-term success and member satisfaction. We are proud to report that our co-op's annual kWh sales continue to increase, due to commercial sales. These climbing kWh sales directly impact the co-op's rate structures and have





allowed for rates to remain steady.

As a member-owned cooperative, we can offer something no other utility can - capital credit retirement. Each year, as financial conditions allow, we retire to our members capital credits. Oakdale Electric retired more

than \$1.2 million to our membership last year.

Workplace safety is a priority each and every day at Oakdale Electric Cooperative. Our employees are not only linemen, engineers, or office personnel; they are also someone's spouse, parent, and/or child and it is our duty to ensure they return home safe each and every night. We achieve safety success at the co-op through monthly trainings, specialized seminars, vehicle and building inspections, an employee based safety committee, and finally a safety approach titled, "Speak Up, Listen Up." Simply stated, this approach means we have each other's backs.

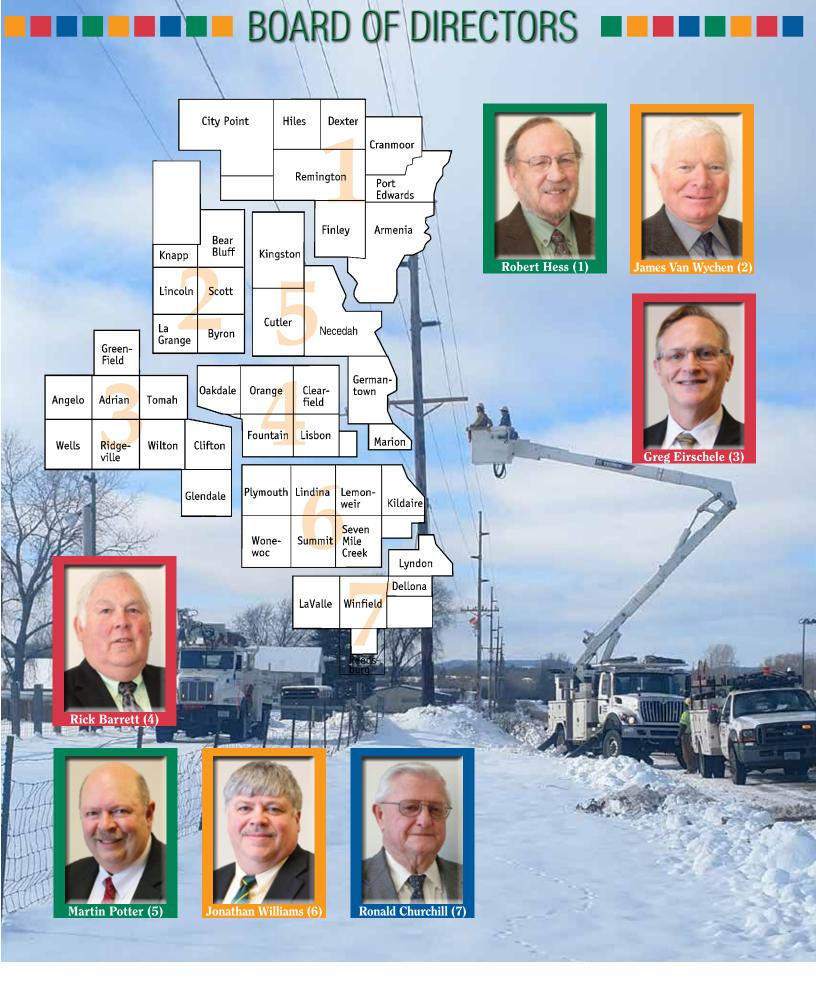
At Oakdale Electric, not only are we committed to keeping our employees safe, but the community as well. Last year alone, over 1,500 individuals were educated on electrical safety through annual hotline demonstrations at local schools and businesses. Our linemen attended Monroe County's National Safety Night Out to host an educational booth. New last year, they also participated in the mock crash which demonstrated safety procedures taken to assist passengers in safely exiting the vehicle while avoiding electric shock. It was a sight not long to be forgotten.

Operation Round Up continues to grow in member participation allowing for a larger community impact to be made. Since the program's inception in 2002, over \$63,000 has been donated back out into the community to individuals, organizations, and groups in need. When members opt to participate in Operation Round Up, they agree to allow Oakdale Electric to round up their electric bill to the next highest dollar with the spare change going into a fund oversaw by a member appointed board. It's simple to sign up. A call into our office is all that is needed for your change to start making a difference.

Oakdale Electric took on a great challenge 83 years ago. Pioneers committed not just to the business of electricity, but to the greater purpose of making lives and communities better. This success is powered by board members and employees who understand and implement the membership structure and vision that electric utility cooperatives exist wholly to serve their members. This mission and structure is the essence and lifeblood of the electric cooperative business model and community. We are your friends and neighbors, and your local energy partner, and we look forward to seeing you on Saturday, March 24th at the Tomah High School for your annual meeting.

Bure ardelt Wober Bruce Ardelt General Manager

Robert Hess **Board President** 



## 2017 FINANCIAL REPORT

Our 2017 financial records and the reports contained herein have been audited by Bauman Associates, Ltd., Eau Claire, WI.

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Oakdale Electric Cooperative is dedicated to providing our members with safe, reliable electric service, superior customer service, and innovative energy solutions at competitive prices.

#### VISION

Oakdale Electric Cooperative strives to enhance the quality of life for our members, while providing the highest level of quality service.

#### VALUES

- Safety
- Integrity
- Innovation
- Environmental stewardship
- Accountability
- Open, honest communication
- Commitment to members, community, and employees

STATEMENT OF OPERATIONS OPERATING REVENUE ELECTRIC SALES REVENUE OTHER ELECTRIC REVENUE TOTAL OPERATING REVENUE OPERATING EXPENSES COST OF POWER DISTRIBUTION EXP-OPERATIONS DISTRIBUTION EXP-MAINTENANCE ADMINISTRATIVE & GENERAL EXPENSE DEPRECIATION EXP TAX EXPENSE INTEREST ON LONG TERM DEBT (CFC) **OTHER** TOTAL COST OF ELECTRIC SERVICE OPERATING MARGINS NON-OPERATING MARGINS

#### **BALANCE SHEET**

**NET MARGINS** 

DPC CAPITAL CREDITS

NET UTILITY PLANT

**ASSETS** 

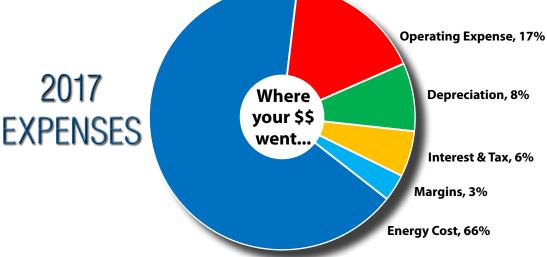
NON UTILITY PLANT
LONG-TERM INVESTMENT
CASH & TEMPORARY INVESTMENTS
ACCTS RECEIVABLE
MATERIALS & PREPAYMENTS
OTHER ASSETS & DEFERRED DEBITS
TOTAL ASSETS

LIABILITIES & EQUITY
PATRONAGE CAPITAL
CONSUMER DEPOSITS
LONG TERM DEBT
ACCOUNTS PAYABLE
OTHER CURRENT LIABILITIES
TOTAL LIABILITIES & EQUITY

\$ 36,412,181 \$35,478,399 94,664 113,907 36,506,845 35,592,306 24,212,330 23,680,199 1,265,703 1,409,276 2,004,746 1,962,867 2,771,096 2.349.804 3,028,152 2,991,708 376,179 379,994 1.619.334 1.543.458 34,221 71,715 35,311,761 34,389,020 1,195,084 1,203,286 273,621 271,445 1,182,518 937,841 \$ 2,651,223 \$ 2,412,572 Dec. 31, 2017 Dec. 31, 2016 \$65,185,294 \$62,446,043 21,953 15,081,381 16.163.574 481,009 595,616 3,165,639 2,653,820 763,743 656,929 1,822,093 1,919,741 83,353,531 87,603,305 39.003.295 37.520.158 238,067 233,224 38,552,464 36,946,140 2,823,590 2.489.995 6,985,889 6,164,013 \$87,603,305 \$83,353,531

Dec. 31, 2017

Dec. 31, 2016



## YOUTH LEADERSHIP CONGRESS

Oakdale Electric Cooperative's Federated Youth Foundation Scholarship program was started in 1988. Since then, over \$387,000 has been awarded to deserving students throughout the cooperative service area. Awards are funded from the unclaimed capital credits of former cooperative members.





Oakdale Electric Cooperative (OEC) sponsors high school students to attend the annual Youth Leadership Congress at the University of Wisconsin - River Falls (UW-RF). For three days, over 150 students from Wisconsin learn their leadership potential through interactive seminars. team building exercises, and presentations from nationally known speakers. The 2018 Youth Leadership Congress will be held July 25-27 at UW-RF. In order to qualify to attend, youth must be the dependent of an OEC member and completing their junior year at one of our 12 area high schools. Oakdale Electric Cooperative covers all of the expenses, and best of all, youth have the opportunity to earn a scholarship for post-secondary education.



Oakdale Electric Cooperative delegates, (left to right) Conor O'Donnell and Sam Peterson, were two of six YLC participants elected to the statewide Youth Board. Congratulations, Conor and Sam!

Interested? An opportunity of a lifetime for students in their junior year of high school! Informational packets containing application information and forms are available from your school's guidance counselor in April, or contact Deana Protz at dprotz@oakdalerec.com.

#### The three day on-campus conference is created by and for teenagers, while intended to:

- Introduce students to the business of cooperatives.
- Encourage the examination of today's issues.
- Help students learn about and practice leadership skills.
- Offer an opportunity for high school students to experience life on a college campus.

**RECIPIENTS** 

**Brookwood High School** Kaylee Hanson

**Necedah High School** Tyler Reichel Kayden Yoss

#### Reedsburg Area High School

Allison Colwell Chevanne Grundahl Ben Horzewski Logan Judd

Sparta High School Brandon Scholl

#### Wonewoc High School Kimberly Rhinehart

Lexi Wohlrab

**Mauston High School** Nolan Buss Erich Heath Preston Shields

#### Nekoosa High School Conor O'Donnell

#### **Royall High School** Tristan Welchin Lea Britzman **Zack Trepes** Nicholas Murray

#### **Tomah High School**

Abbey Larsen Mallory Pierce Ariel Rezin Trey Gnewikow

## EMPLOYEES







Todd O'Neil



Glenn Pampuch



Linda Pierce



Shane Rowan



Cheri Ness



Roy Boyles





Travis Champlin









Jim Suzda



#### **MEMBER SERVICES**



Sherry Anderson



Heather Linenberg



Dale Ludeking



Maribeth O'Dell



Deana Protz





Kurt Spolum



Tina Von Haden



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**OPERATIONS DEPARTMENT** 

























**RELIABLE & RESPONSIBLE** SAFE & SUSTAINABLE



Member Appreciation Day debuted a new kid's activity – giant corn pool!



A one-mile line rebuild was completed on Grain Avenue, Tomah, to provide service to Mill Haven Foods.



Solar Sally made her debut at Winnebago Park, Tomah as part of June Dairy Month celebrations.



Directors presented donations to 16 local libraries.





Construction crews rebuilt the lines that feed into the Tunnel City Circuit 3.



Linda Pierce was promoted to Manager of Finance.



Maribeth O'Dell oversaw the baking of the holiday pie donation to a local community dinner.



30 students attended Youth Leadership Congress at UW-River Falls. Chaperones included Kurt Spolum and Deana Protz.



Scott Brookman retired after 43 years of service.



Dane Pasch, Andy Steele, Stew Walters and Josh Von Haden traveled to Florida to assist with power restoration following the destruction of Hurricane Irma.



Dale Ludeking installed the first Caretaker Sentry medical alert system.



SunnyOak Community Solar Garden went live June 2017.



Oakdale Electric participated in the mock crash at Monroe County's National Night Out.



(L-R) Ethan Benson and Tommy Liddane received their Journeyman Lineman certification.



Electrical safety demonstrations were presented to 1,800 students in the Tomah and Sparta School Districts.



Rachel Winrich was hired as the Accountant.



Roy Boyles was promoted to Project Supervisor.



Cherlyn Moseley promoted Operation Round Up at Member Apprecition Day, which now has over 1,500 members in participation.





(03-24-18)

## IMPORTANT REGISTRATION CARD

Tear off here and bring this card to register at the annual meeting.

Oakdale Electric Cooperative

## ANNUAL MEETING

Saturday, March 24, 2018

Tomah High School, Tomah, WI

9:00 a.m. Registration begins 10:00 a.m. **Business Meeting** 

Lunch served following the meeting.

## **Drawing for Five FREE \$100 Electric Bill Credits**

Attending members will receive a gift

Must be a registered voting member in attendance at the annual meeting.